

ABN 44 004 625 414

2019 - 2020 74th ANNUAL REPORT

Financial Statements For the Year Ended 31 March 2020

FAMILY | FRIENDSHIP | SAILING

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FLAG OFFICERS

Commodore Greg Martin Vice Commodore John Underwood Rear Commodore Bill Bennett Club Captain Laurie White

BOARD MEMBERS

Hon. Treasurer Andrew Klose Keith Bayliss Stuart Gooley Noel Heyes Jo McKenzie Trevor Neate Andrew Young

FINANCE COMMITTEE

Chair Andrew Klose John Best (part) Stuart Gooley Mark Nicholson Michael White

SAILING COMMITTEE

Chair Bill Bennett Stephen Bardsley Dave Eickmeyer Mel Hitchen-Haw Jonathon Storm Tim O'Grady Ian Robertson Andrew Weber

TRAINING & DEVELOPMENT COMMITTEE

Chair Andrew Weber Chris Jackson Mel Hitchen-Haw Sophie Jackson

SAILABILITY

Administrator Graeme Lyell **Chair** Noel Heyes Volunteers Abrahams, Damian Arter. Marv Bailey, Krista Brandhoff, Gail Chambers, Trevor Cleaver. Dawn Critchley, Yolinda Daddo, Mick Dousset, Robert Eastgate, Barry Featherstone, Phil Fillis. Robert Fraser, Brian Ghattas, Mary Grinyer, David Haigh, Jacqueline Hannah, John Hatcher, David Hosking, Michael Hull, Andrew Jones. Andrew Jukes, Brian Karam. Joe Karay, Pete Lane, Noel Lauricella. Mark Lee, Stuart Lewis, Cherie McGann, Des

SAILABILITY continued

Minton, Norm Martini, Monica Owen, John Randle, John Richardson, Mark Santalucia, Michelle Scott, Finn Tadich, John Taylor, Conway Uhe, Bill Vertigan, Graeme Vertigan, Tonia Warden, Robbie Wilson, Neil

RACE OFFICERS

Graeme Alexander Stephen Bardsley David Beeson Stephen Bolton Tim Donaldson Chris Jackson Tanya Lawton Roger McGaw John Mills Trevor Neate Sheila Young

RACE CREW

as above plus Rob Comb John Dusting Maurie Edgington Brodie Goozee Krystine Johnston Julia O'Callaghan Richard Trembath



2019-2020

SOCIAL COMMITTEE

Chair Jo McKenzie

CLUB YOUTH MEMBER OF THE YEAR

Jack Vermeer

FOUNDATION COMMITTEE

Chair Stuart Gooley Ray Harvey Noel Heyes **Bret Levenspiel**

MARKETING COMMITTEE

Chair Peter Davey

Christine Cooper

John Guest

Ian Ross

JUNIOR CLUB CAPTAINS

William McKenzie Sophie McKenzie

CLUB CHAMPIONSHIP WINNERS

Div.1 Morticia- Bill McDonald.

MOORINGS

Chair Trevor Neate

HOUSE & YARD

Chair Laurie White **Bill Bennett** Alan Clarke

CLUB PHOTOGRAPHER

Sonja Dowdle

WEBMASTER Stephen Bolton

CLUB MEMBER OF THE YEAR Mick Daddo

Robert Kurz & Graeme Alexander

Div.2 YT2- Stuart Gooley

Div.3

Dark Side of the Moon-Stephen Bolton

Flying Fifteen Under the Pump- Joe Etherson

> **Etchells** Smile-N-Wave-Cameron McKenzie

Opti Open Magic Mavis- Chloe Laverty

> **Opti Green** Ichi Ban- Harry Rae

OTB's

Live Wire-Kate James & Brooke Hutchinson

ADMINISTRATION

Club Manager Sarah Grant Accounts Michelle Levenspiel Office Administration **Tayla Harris** Accountant Unfair Advantage

MEMBERSHIP

2014: 704 2015: 749 2016: 740 2017:857 2018: 823 2019:830 2020: 817



HONORARY LIFE MEMBERS

Mr C. Marshall Mr & Mrs J. Berry Mr K.G. Bilham Mr & Mrs A.B. Cowle Lt. Col. & Mrs A.H. Dixon Mrs M.E. Dixon Mr & Mrs M.G. Rodd Dr & Mrs G.W. Sutcliffe Mr & Mrs R.P. Morris Mr & Mrs R. Sandiford Mr & Mrs H. Petitt Mr & Mrs G.O. Petschack Dr & Mrs N.F. Crockford Mr E. Ashton Mr & Mrs G.G. Jones Mr & Mrs A.G. Neate Dr & Mrs A. Schwieger Mr K. Willey Mr A. Whitbourne Mr J. Hall Mr J. Jackson Mr D. Jones Mr K. Ross Mr T. Neate Mr & Mrs R. Armstrong Mr & Mrs J. Lynch Mr D. Woods Mr T. Dixon Dr S. Bardsley Mr J. Mills Mr S. Gooley Mr J. Hart Mrs P. Lane Mr & Mrs N Heyes

50 YEAR MEMBERS

Peter Ackland - 1958 Graeme Alexander – 1969 Margaret Armstrong - 1970 Robert Armstrong - 1970 Robert Barr - 1955 Ken Bilham – 1948 John Berry - 1946 Stephen Bolton - 1969 Martin Bryan – 1965 Rod Davies – 1962 Tim Dixon – 1964 Stuart Gooley – 1958 Ray Harvey - 1965 Diana Lynch - 1958 John Lynch - 1966 John Mc Bride – 1963 Patricia McBride-Leben – 1960 Timothy Melville-1968 Trevor Neate - 1965 Linda Ricks-1968 Nan Rodd - 1959 Jane Storey-1968 Clifford Wallace- 1968 Jim Watson- 1970 Andrew Whitbourne - 1958

MAJOR SPONSORS

AUDI Mornington Independence Australia Nicholas Lynch Select Smiles Southern Lifts Unfair Advantage Accounting

OTHER SPONSORS

Commonwealth Bank Getaway Property Management Light n Crafty Marshalls + Dent + Wilmoth Lawyers Mornington Marine My Maintenance Nepean Optical Office Choice Rosebud **Orbis Wealth** Peninsula Boat Training Pop Up Wedding Collective **Positive Psychology** Print Innovator Town Planning & Co. Transkit Scotchman's Hill Sentry Storage The Rocks Mornington Tony Papadopoulos Graphic Design



Commodore's report

"Obviously I didn't read the brochure carefully enough, what a year for MYC"

Like all sailing seasons we started with great expectations of a season doing what we love, being out on the water with our friends enjoying our great sport and the camaraderie that goes with it.

This season has been a challenge for all of us, beginning with the crazy weather pattern which saw more races postponed and or cancelled that I can remember in my time at MYC and ending with the season being cancelled due to the Covid 19 Pandemic. We had a brief moment of hope and we thought we saw the light at the end of the tunnel. Unfortunately, it was the second wave train -so back to lock down we went!



I have been very proud of the resilience of our members through these trying times and especially proud of our Board and all our Sub-Committees. The Board has worked exceptionally well together and despite our season being short circuited we have achieved much.

Earlier in the year the Board directed the Finance Committee to look at the club finances with the view to taking the pressure off our cash flow to enable us to spend more money on maintaining our club assets. The result of their hard work, and their skill set, has achieved a much better financial position for our club. With their guidance the Club is in as strong a position as possible, especially given what has transpired since March. Thank you to Michael White, Mark Nicholson, Stuart Gooley and Andrew Klose.

Through the guidance of Andrew Young, we have begun to lay down a "Future Directions Strategy" for MYC. This is long overdue and obviously made more challenging given the current circumstances. Vice Commodore John Underwood is constantly exploring all possibilities for Government Infrastructure Grants. To date to no avail, but rest assured he continues to keep trying and is working hard behind the scenes.

We must remember though, that we are a sailing club and our Sailing Committee led by Rear Commodore Bill Bennett, has been busy putting together a great sailing calendar for next season, trying the impossible of making everyone happy. When we get back to some form of normality, I look forward to the new calendar format. On that note I must advise that Steve Bardsley will be taking a less active role in our future Sailing Administration. I thank Steve for his long contribution to our club. He will be hard to replace.

I have been especially pleased with our Training and Development Committee led by Andrew Weber. We have a strong junior and youth program of which we should all be proud. The adopting of a new introduction to sailing programme, developed in West Australia the SLM programme is aimed at "whole of family" approach to introducing kids to our great sport. The programme has had much success at the clubs where it has been introduced and has been the catalyst for an increase in family memberships. I wish to thank Sophie Jackson and Mel Hitchen-Haw for their research and work on this. I am very pleased with the members' response to the appeal for donations through the Club Foundation to acquire the extra plastic Optis we need to fully implement the programme.

I believe the toughest position in our club is Club Captain. *Responsible for Everything.Answerable to Everybody*. I commend Laurie White for his amazing effort since taking on the role. I am sure Laurie has a direct line to the late Keith Ross. A visit to the Club any given Thursday sees the TAG team ably lead by Laurie hard at work, making things, fixing things and maintaining things.

I can't finish this report without a mention of our staff - Club Manager Sarah Grant, our Admin Assistant Tayla Harris and Michelle Levenspiel in accounts. Every person I speak with is full of praise for the welcome they get when they visit the club. During these difficult times they have managed to keep the ship on an even keel.

To you our members, thank you for your personal support, I am very proud to be the Commodore of our fantastic Club. I look forward to whatever our new normal will be and welcome you all back to the next season.

Greg Martin Commodore





Rear Commodore's report

"This past season has truly been a season to remember!"

Keel boats went into the water early due to the slip being out of commission and tides affecting craning dates.

It once again was a credit to team MYC to get these boats to their moorings despite several of them getting stuck in the sand!

Meanwhile the juniors were already in regatta mode attending 4 events before opening day and gaining some fantastic results.



Div 1,2 and 3 racing early in the season was badly affected by

the weather. We lost 4 races to gale warnings in the first couple of months and we also lost the back end of our racing season due to COVID-19.

The last keelboat and trailerable race was on the 21 st of March, all racing, carnivals and regattas were cancelled after this date. Covid restrictions also made our keel boat slipping day particularly challenging, but once again turned into another successful MYC operation. It was good to have the slip back in operation.

Covid restrictions also took out our major trophy presentation day with certificates being mailed out to all winners and placegetters. Our great Training and Development team led by Andrew Weber managed to pull off a fantastic junior presentation day, managing to get prizes into homes for family to present to the junior winners on zoom. Sophie Jackson and Mel Hitchen – Haw did an excellent hosting job keeping the whole show rolling along with presentations and quizzes. Ronstan donated prizes on the night as did Racer X and Quantum sails who donated a remote control yacht awarded to Jack Vermeer as Youth Sailor of the Year.

The OTB Aggregate and Championship Series was won by Kate James and Brooke Hutchison on Live Wire.

The Opti Green Fleet Aggregate and Championship Series was won by Harry Rae on Ichi Ban.

The Opti Aggregate was won by Leigh Harvey in Blue Bullet.

The Opti Championship Series was won by Chloe Laverty in Magic Mavis.

In the first week of January MYC hosted the 420 Nationals. This regatta brought 60 young crew members and their families to our club and very positive feedback indicates MYC ran a great event. I had the great pleasure of sitting on the pin boat for the racing with our Commodore watching some

extremely talented and tenacious youth battle it out. James Jackson and Lachie Caldwell took out a well earned second place.

Whilst this was happening we had 2 MYC sailors competing at the Aero World Championships at Black Rock. After great wins Rhett Gowns is now World Champion in Aero 7s and Sophie Jackson is World Champion in Aero 5s.

Also in January Graeme Taylor dominated to win the Etchell Nationals at Brighton -Absolutely outstanding results!

MYC also had boats and teams competing at the



Australian Youth Championships, Victorian and National Laser Championships, National Optimists Championships and the 29er Nationals. All of these provide MYC Junior sailors with some great results, experience and lasting memories.

Our commitment to joint centre course racing with Martha Cove Yacht Squadron and Safety Beach Sailing Club once again resulted in some great racing. Unfortunately COVID-19 restrictions took out the 4th race. In the series result MYC boats filled 6 of the top ten positions with Morticia sailing brilliantly to win the series. Morticia delivered an entertaining and brave display of how to wrestle with a spinnaker in big winds in one blowy race. This was part of a bumper year for Morticia as they also took out DIV 1 Aggregate and Club Champs.

Another dominant boat this year was the consistent YT2 taking out DIV 2 Aggregate, Club Champs and the Long Distance Series. Div 1 Long Distance Series was won by Javelin on AMS and Windsong on PHS. In Div3 Darkside took out both AMS and Aggregate Series with Zip winning the Long Distance Series on CBH and PHS. The Flying 15 Class Series was won by Under the Pump.

Thursday Social pursuit series was this year dominated by big boats with Shining Sea winning. Shining Sea driven by Sophie Jackson also took out the Lady Skippers Series. The night race got off with only 8 boats, but provided some close racing.

In Div1 Shining Sea and Javelin virtually match raced to the finish with Javelin winning on PHS and Shining Sea winning AMS. Only 40 seconds separated them at the finish. In Div 3 Endless Advice won both PHS and CBH. No Div 2 boats competed. In an effort to boost the numbers for this seasons night race the start has been brought forward one hour to allow any first timers a bit more daylight time to get comfortable for the dark.

The coming season sees us gaining possibly 2 more Keelboats and 4 Trailerable Sports Boats to our fleet. Unfortunately we have lost one of the mainstays of the Flying fifteen fleet in Ffat Chance in

an ever dwindling class. The Etchells are moving back to Saturday racing, with either class or combined races. We have changed 2 of the distance race courses and two of our distance races will be part of the MCYS/ SBSC combined series. The other clubs have also shown interest in some of our other distance races. The racing committee has made the decision to combine Division 1 and 2 Keelboats to enable the performance handicap to operate more efficiently.

This new season sees MYC dropping Tackers as the main entry point for junior sailors and adopting the SLM program. The SLM program is seen as being more able to attract and hold families into the club. It has been trialed in several other clubs all which report it operating successfully. A successful effort by the Club's Foundation has raised funds to buy more Optis to facilitate the program. Unfortunately COVID has put the starting date for the program up in the air, as it has to all junior sailing and regattas.

I would like to finish with a big thank you to all the volunteers who make our sailing program work. Racing simply doesn't happen without them. Laurie White in conjunction with our Thursday Action Group have done an outstanding effort to bring the yard and all of our equipment up to such a high standard.

Steve Bolton has done a magnificent job providing our great media and reporting systems, lent his expertise to regatta documentation and volunteering, and made sure I haven't made too many errors on the racing committee! Thankfully Steve Bardsley has hung in for another season. Only the Sailing/Racing Committees and in particular Rear Commodores are fully aware of the great work and effort Steve puts into every seasons sailing program.

Here's hoping the upcoming season can get underway as soon as possible and we can all get back to sailing.

Bill Bennett Rear Commodore



Above photo: Morticia



This report is for the financial results of the Club for the year ended 31 March 2020

Overview

The Net Surplus for the financial year was \$4K (prior year \$91K) and an Operating Surplus before Interest, Depreciation and Abnormal items of \$154K (prior year \$229K). Closing cash on hand was \$133K (prior year \$138K) Capital Expenditure was \$42K (prior year\$49K) Loans decreased \$144K (prior year decreased \$175K)

Comments on the results

Despite significant headwinds from lower membership activity and building repairs, the club's closing **Cash Position** declined



only \$5K to \$133K versus \$138K prior year closing. Offsets were in Donations, Administration expense, and Sail Training.

The **Operating Surplus** (before Interest, Depreciation and Abnormal items) represents the club's operating cash generation before repayment of loans, capital expenditure (depreciation) and other non-operating items: declined to \$154K versus prior year of \$229K.

The major contributors to this poorer result were lower **Member Subscriptions** income (-8% or - \$21K versus prior year), lower **Sponsorship** Income (-\$13K versus prior year), and lower Slipping and Yard Storage (-\$10K versus prior year) due to the inoperability of the slipway.

This was offset by lower **Administration Salaries** expense (-\$50K versus prior year) due to the departure of the CEO. Also **Sail Training** recorded a surplus of \$20K (+\$27K versus prior year) due to significantly increased training/coaching activity and the removal of a part-time support role.

Additionally the club expended \$118K on much-needed **Building Repairs** on behalf of our tenant The Rocks; Lift Refurbishment (\$45K), Windows replacement (\$35K), Air Conditioning replacement (\$18K) and other sundry repairs (\$20K). The **Lift Refurbishment** was part funded by patrons of SailAbility with **Donations** of \$16K contributed. See the Donations appendix.

SailAbility had a Rescue Boat donated (\$15K) and an Access Ramp constructed (\$27K) which was part funded by donations – see the Donations appendix. These 2 items constituted all of the **Capital Expenditure** of depreciable assets for the financial year (\$42K).

Loan principal repaid was \$169K in line with our obligations under the terms of the loan with Commonwealth Bank Australia. Additionally \$15K was borrowed from the MYC/The Rocks joint account for the Lift Refurbishment.

Acknowledgements

As Treasurer, I chair the club's Finance Sub Committee consisting of Stuart Gooley, Michael White, John Best (retired from the committee) and Mark Nicholson. I thank the Finance committee for the valuable insights they give me with their many years of accumulated experience with the club. The Finance Committee also appreciates the office and bookkeeping support from Sarah Grant, Michelle Levenspiel and Tayla Harris.

Subsequent Events Post Balance Date

There were events that have significantly affected the club's financial position post 31 March 2020;

(A) Loans renegotiation

Subsequent to balance date the Club has renegotiated the terms of its loans with a view to freeing up cash by extending the loan's maturity date and reducing the interest rate via a competitive tender.

At the time of publication of these Financial Results, The Board had approved the consolidation of the two loans (fixed and variable) into one variable rate loan, at a reduced interest rate and extended for a further 2 years with our existing provider Commonwealth Bank Australia (CBA).

The revised financing arrangements have received approval from the Shire.

(B) COVID-19 virus

The outbreak of COVID-19 virus and the subsequent quarantine measures imposed by the Victorian Government in late March 2020 have disrupted the club's operations and cashflow, most notably the closure of The Rocks restaurant.

As a result of the closure the Board agreed to suspend rent payments from The Rocks for 3 months, with a possible further 3 month rent adjustment by negotiation - this was accepted by The Rocks. Additionally the club received a deferral of lease payments to the Shire for 6 months.

In turn, the Finance Committee approached CBA to suspend loan repayments and to capitalise interest for 3 months, with a possible further 3 months suspension - this was accepted by CBA.

Additionally the club has sought and received financial assistance grants from the Federal and State Governments, plus JobKeeper allowance payments to keep our office staff employed.

Andrew Klose Honorary Treasurer

Board Member Details

GREG MARTIN	COMMODORE AND CHAIR
Qualifications	Diploma of The Australian Insurance Institute, Company Director.
Experience	Past President of the Frankston Softball Association. Past Commodore, Club Captain, Rear Commodore & Vice Commodore MYC.
JOHN UNDERWOOD	VICE COMMODORE
Qualifications	Retired Managing Director -Furniture Industry, past member Australian Institute of Company Directors (AICD)
Experience	Past director MYC 2010-2016 member Finance, & chair of Sponsorship & Slipway Committees. Currently member East Gippsland Shire Council Marina Consultative Committee.(since 2017)
BILL BENNETT	REAR COMMODORE
Qualifications	Company Director- Furniture Industry
Experience	R.A.N, Furniture Design Consultant. Lecturer & Club Captain MYC.
LAURIE WHITE	CLUB CAPTAIN
Qualifications	Always been Self Employed - 2 x dairy farms Gippsland. Beef property NE Vic. Caravan hire/repair business. Earthmoving/ Construction.
Experience	General Helper & Volunteer at MYC. Current Club Captain.
ANDREW KLOSE	TREASURER
Qualifications	B. Ec (Acc) / C.P.A.
Experience	Finance, Operations and Business Systems
ANDREW YOUNG	GENERAL COMMITTEE
Qualifications	MBA & Bachelor of Bus. Transport Economics and Accounting, Fellow Chartered Institute of Transport & Logistics, Past Property Council Victorian Committee Member, Past Member Australian Institute of Company Directors
Experience	Several senior positions Australian National Line, Managing Director Henderson Consultants, Operations Director Jacobs Engineering, Past President Kew Tennis Club
KEITH BAYLISS	GENERAL COMMITTEE
Qualifications	Company Director – Property Industry, Chartered Surveyor
Experience	Business and Financial Management, Corporate Governance
JO McKENZIE	GENERAL COMMITTEE
Qualifications	
Experience	
TREVOR NEATE	GENERAL COMMITTEE
Qualifications	
Experience	
NOEL HEYES	GENERL COMMITTEE
Qualifications	Company Director. Packaging and building Industry. President Australian Cork Association.
Experience	25 years Managing Director of an importing and manufacturing company. Chairman MYC Sailability.
STUART GOOLEY	GENERAL COMMITTEE
Qualifications	Chartered Accountant, FCPA, B.Comm Melb.
Experience	Company Director Finance, Risk Management, Chartered Accountant

Board Meetings

During the Financial year, 12 meetings were held; Attendances by each committee were as follows:

BOARD MEMBER	NO. ELIGIBLE TO ATTEND	NUMBER ATTENDED
Greg Martin, Commodore	12	12
John Underwood, Vice Commodore	12	12
Bill Bennett, Rear Commodore	12	11
Laurie White, Club Captain	12	12
Andrew Klose, Treasurer	12	7
Keith Bayliss	12	11
Stuart Gooley	12	10
Noel Heyes	9	8
Jo McKenzie	12	12
Trevor Neate	12	10
Andrew Young	12	12



Draft Minutes of the 73rd Annual General Meeting held Sunday 21 July 2019

PRESENT: 51 members as listed on the sign in sheet.

1.0 APOLOGIES: Ray Harvey, Phillip Mannes, Sheryl Schumacher, Bill McDonald,

John Hart, Margaret Anne Gummow, Robert Boden, Trevor Neate, Noel Heyes, Christopher Jackson.

2.0 CONDOLENCES

The Commodore expressed our sincere respects to the following valued members that passed away in 2018-2019 year: Ivan Halstead-Smith, John Pingiaro, Peter Hansen, Paul Arthur.

3.0 CONFIRMATION OF THE MINUTES OF THE PREVIOUS MEETING

The minutes of the Annual General Meeting held Sunday 15th July 2018 were circulated.Bret asked for the minutes of the previous meeting to be accepted.Moved: Greg MartinSeconded: Stephen BoltonCARRIED

4.0 COMMODORE'S REPORT - AS TABLED IN AGM BOOKLET

The Commodore's report was tabled in the AGM booklet but rather than read from that report, Bret made the following four comments:

- Under the banner of Family|Friendship|Sailing we started the year and I remain very proud for encouraging a culture that underpins this notion.
- Referred to the opening comment to Board at their first meeting which "expressed the culture that we wish to embrace and the way in which all Board members can influence that. With the continued professionalism that we will be displaying as a board along with the need to be enjoying being involved in the leadership of the club".
- Volunteers backbone of club, sincere gratitude and thanks.
- Joined Board 7 year ago, Henri and Miles were 2 years old.

Bret introduced Rear Commodore Greg Martin to present his report.

5.0 REAR COMMODORE'S REPORT As Tabled In AGM Booklet

7.0 TREASURER'S REPORT As Tabled In AGM Booklet

The Treasurers Report and Financial reports were circulated to Members.

Bret called for the Treasurer's report to be accepted.

Moved Stuart Gooley Seconded John Best CARRIED

8.0 As there has been no general business items received by the 12 July 2019 there is no general business.

9.0 ELECTION OF OFFICE BEARERS AND COMMITTEE FOR THE SEASON 2018/2019

All positions were declared vacant.

Bret thanked each Board member individually as they stepped down.

All Nominations were received unopposed and hence declared elected.

The following Senior Members were nominated to General Committee:

- Greg Martin
 Commodore
- John Underwood Vice Commodore
- Bill Bennett Rear Commodore
- Laurie White Club Captain
- Andrew Klose
 Treasurer
- Keith Bayliss Board Member
- Stuart Gooley Board Member
- Noel Heyes
 Board Member
- Joanne McKenzie Board Member
- Trevor Neate Board Member
- Andrew Young Board Member

Di Lynch presented Bret with his Immediate Past Commodore's Burgee. Ken Bilham presented the Flag Officer Burgees to the incoming Flag Officers.

A motion was moved by Steve Bardsley that those members nominated for the positions of Commodore, Vice Commodore, Rear Commodore, Club Captain together with the six other members be elected as General Committee members. Seconded Kon Cili and CARRIED

Bret invited Stuart Gooley to discuss the Foundation.

Stuart Gooley mentioned that the Foundation's Annual Report is available for members to go through. The current appeal is for the club's rescue boats.

Bret welcomed the new Board and asked all members to support them. Bret passed the meeting onto new Commodore Greg Martin.

Greg gave a short speech referring to this being his second opportunity as Commodore, the depth of experience of the new Board and decisions will be needed both for the short and long term with the aim of a strategic plan.

10.0 Meeting closed 11.36am

Commodore:

Honorary Secretary:

Date:21 July 2019.....



Mornington Yacht Club

Mornington Yacht Club ABN 44 004 625 414 For the year ended 31 March 2020

Prepared by Unfair Advantage Accounting Pty Ltd



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Income Statement

Mornington Yacht Club For the year ended 31 March 2020

	NOTES	2020	2019
REVENUE			
Membership & Administrative Revenue		243,390	263,969
Rental Income		293,400	289,163
Revenue from ordinary activities	1	268,654	296,799
Other Income		8,147	2,721
Total REVENUE		813,591	852,652
EXPENSES			
Administration expense		244,658	305,801
House expenses		70,457	66,866
Building Repairs and Maintenance	2	117,977	14,022
Expenses from ordinary activities	1	166,995	184,985
Rental expense		59,182	52,452
Total EXPENSES		659,269	624,126
		,	. , .
Fotal Surplus before Interest and Depreciation for the year		154,322	-
Fotal Surplus before Interest and Depreciation for the year nterest and Depreciation for the year		154,322	228,526
Fotal Surplus before Interest and Depreciation for the year		154,322 162,269	228,526 179,232
Fotal Surplus before Interest and Depreciation for the year nterest and Depreciation for the year		154,322	228,526 179,232
Total Surplus before Interest and Depreciation for the year nterest and Depreciation for the year Depreciation		154,322 162,269	228,526 179,232 47,521
Total Surplus before Interest and Depreciation for the year nterest and Depreciation for the year Depreciation Interest expense		154,322 162,269 38,220	228,526 179,232 47,521 226,753
Total Surplus before Interest and Depreciation for the year nterest and Depreciation for the year Depreciation Interest expense Total Interest and Depreciation for the year		154,322 162,269 38,220 200,489	228,526 179,232 47,521 226,753
Total Surplus before Interest and Depreciation for the year nterest and Depreciation for the year Depreciation Interest expense Total Interest and Depreciation for the year Total Surplus after Interest and Depreciation for the year	3	154,322 162,269 38,220 200,489	228,526 179,232 47,521 226,753 1,773
Total Surplus before Interest and Depreciation for the year nterest and Depreciation for the year Depreciation Interest expense Total Interest and Depreciation for the year Fotal Surplus after Interest and Depreciation for the year ABNORMAL ITEMS	3	154,322 162,269 38,220 200,489 (46,167)	228,526 179,232 47,521 226,753 1,773 40,150
Total Surplus before Interest and Depreciation for the year nterest and Depreciation for the year Depreciation Interest expense Total Interest and Depreciation for the year Fotal Surplus after Interest and Depreciation for the year ABNORMAL ITEMS Debenture Liability reversal		154,322 162,269 38,220 200,489 (46,167)	228,526 179,232 47,521 226,753 1,773 40,150 48,909 89,059

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.



Balance Sheet

Mornington Yacht Club As at 31 March 2020

	NOTES	31 MAR 2020	31 MAR 2019
Assets			
Current Assets			
Cash and Cash Equivalents	5	132,576	137,697
Accounts receivable		18,492	29,986
Inventory on Hand		7,061	8,020
Total Current Assets		158,129	175,703
Non-Current Assets			
Fixed Assets	6	1,067,467	1,187,678
Total Non-Current Assets		1,067,467	1,187,678
Total Assets		1,225,596	1,363,381
Liabilities			
Current Liabilities			
Accounts Payable		14,004	14,280
CBA Loans (Current)	7	143,007	133,327
Foundation Offset		20,802	2,934
GST Payable		9,070	13,008
Payroll Liabilities		13,963	21,134
Prepaid Member Subscriptions (Current)		6,074	5,898
Rocks Loan (Lift)		15,400	-
Rocks Joint Offset		7,374	26,704
Total Current Liabilities		229,693	217,284
Non-Current Liabilities			
CBA Loans	7	331,645	479,404
Series A Debentures		14,400	14,400
Prepaid Membership Subscriptions		-	6,074
Total Non-Current Liabilities		346,045	499,878
Total Liabilities		575,738	717,161
Net Assets		649,857	646,219
Members' Equity			
Retained Earnings		649,857	646,219
Total Members' Equity		649,857	646,219

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.



Cash Flow Statement

Mornington Yacht Club For the year ended 31 March 2020

2020	2019
875,849	946,594
(694,760)	(715,428
181,089	231,166
(42,058)	(48,909
(42,058)	(48,909
(144,152)	(174,825
(144,152)	(174,825
(5,121)	7,432
137,697	130,264
132,576	137,690
	875,849 (694,760) 181,089 (42,058) (42,058) (144,152) (144,152) (144,152) (5,121) 137,697



Notes to the Financial Statements

Mornington Yacht Club For the year ended 31 March 2020

The directors have determined that the company is not a reporting entity and accordingly, this financial report is a special purpose report prepared for the sole purpose of distributing a financial report to members and must not be used for any other purpose. The directors have determined that the accounting policies adopted are appropriate to meet the needs of the members.

The financial report has been prepared on an accrual basis and under the historical cost convention, except for certain assets, which, as noted, have been written down to fair value as a result of impairment. Unless otherwise stated, the accounting policies adopted are consistent with those of the prior year.

	2020	2019
. Net Surplus/(Deficit) from Ordinary Activities		
Marketing Committee (Social & Sponsorship)	45,540	59,696
Quarter Master	979	4,565
Racing	(20,232)	(13,484)
Sail Training	19,774	(7,602)
SailAbility	(607)	2,675
Yard & Harbour	56,205	65,963
Total Net Surplus/(Deficit) from Ordinary Activities	101,659	111,813

2. Building Repairs and Maintenance

Significant repairs and maintenance were performed on the restaurant buildings

	2020	2019
Building Repairs and Maintenance		
Lift refurbishment	45,085	-
Air Conditioning repair	18,408	-
Windows repair	35,486	-
Painting	7,612	-
Other Building repairs	11,387	14,022
Total Building Repairs and Maintenance	117,978	14,022

3. Debenture Liability

A review of existing members entitlement to a debenture reimbursement required a non-cash accounting adjustment in FY2019.

	2020	2019
4. Donations		
The Foundation - Lift Refurbishment	11,000	-
SailAbility - Lift Refurbishment	5,000	_
SailAbility - Access Ramp	18,805	-
SailAbility - Rescue Boat	15,000	-
The Foundation - 6 x Training boats	-	48,909
Total Donations	49,805	48,909

These notes should be read in conjunction with the attached compilation report.



	2020	201
5. Cash and Cash Equivalents		
Cash & Cash Equivalents		
Bank Accounts		
Main Bank Account - CBA #717	89,508	83,82
MYC Foundation Bank - CBA #176	20,802	2,93
MYC/Rocks Joint Acct -CBA#414	7,374	26,70
MYC Sailability - CBA #362	16,513	
OLD Sailability Bank Acc- CBA #422	130	25,68
Total Bank Accounts	134,326	139,14
Other Cash Items		
Day Pass Float	50	5
Race Office Float	50	10
Total Other Cash Items	100	15
Total Cash & Cash Equivalents	134,426	139,29
Credit Card		
CBA - Credit Card #156	(1,851)	(1,600
Total Credit Card	(1,851)	(1,600
Total Cash and Cash Equivalents	132,576	137,69
	2020	201
. Fixed Assets		
Club Buildings	456,762	456,76
Less Accumulated Depreciation on Club Buildings	(221,507)	(187,637
Club Furniture & Equipment	54,237	54,23
Less Accumulated Depreciation on Club Furniture & Equipment	(37,653)	(28,286
Crane & Ramp	57,892	57,89
Less Accumulated Depreciation on Crane & Ramp	(51,335)	(49,728
Moorings	31,080	31,08
Less Accumulated Depreciation on Moorings	(27,125)	(10,625
Rescue Boats & Motors	225,092	225,09
Less Accumulated Depreciation on Rescue Boats & Motors	(189,684)	(173,766
Restaurant Plant & Equipment	41,500	41,50
Less Accumulated Depreciation on Restaurant Plant & Equipment	(41,500)	(41,473
Restaurant Buildings	1,073,002	1,073,00
Less Accumulated Depreciation on Restaurant Buildings	(434,393)	(407,193
Sail training boats	76,589	76,58
Less Accumulated Depreciation on Sail training boats	(35,852)	(26,763
Sailability Asset	105,769	63,93
Less Accumulated Depreciation on Sailability Asset	(52,572)	(44,414
Slipway	110,768	110,76
Less Accumulated Depreciation on Slipway	(110,768)	(79,641

These notes should be read in conjunction with the attached compilation report.



Yard Improvements	312,427	312,427
Less Accumulated Depreciation on Yard Improvements	(275,262)	(266,080)
Total Fixed Assets	1,067,467	1,187,678
	2020	2019
7. CBA Loans		
Current Liability		
CBA Loans (current)	143,007	133,327
Total Current Liability	143,007	133,327
Non Current Liability		
CBA Loan 2015 #463	90,196	120,189
CBA Loan 2016 #471	384,456	492,541
CBA Loans - clearing	(143,007)	(133,327)
Total Non Current Liability	331,645	479,404
Total CBA Loans	474,653	612,730

These notes should be read in conjunction with the attached compilation report.



Directors Declaration

Mornington Yacht Club For the year ended 31 March 2020

In accordance with the requirements of the Corporations Law, The Directors report that:

1. The principal activity of the Company during the financial year ended 31st March 2020 was the running of the Mornington Yacht Club and is a Company limited by Guarantee. A brief review of the operations of the club for the year is contained in the Commodore's report.

There were no significant changes in the activities of the Club during the year.

2. Operations for the financial year ended 31st March 2020 resulted in a net surplus of \$3,638 after depreciation.

3. No dividends were paid during the year and no recommendation is made as to dividends. The Company is a company limited by guarantee and as such no member is entitled to dividends.

4. No director has received or become entitled to receive, during or since the end of the financial year, a benefit because of a contract made by the company, controlled entity or a related body corporate with a director, a firm of which the director is a member, or an entity in which a director has a substantial financial interest.

5. At the date of this report, there were events that have significantly affected the economic entity constituted by the company;

(A) Loans renegotiation

Subsequent to balance date the Club has renegotiated the terms of its loans with a view to freeing up cash by extending the loan's maturity date and reducing the interest rate via a competitive tender.

At the time of publication of these Financial Results, The Board had approved the consolidation of the two loans (fixed and variable) into one variable rate loan, at a reduced interest rate and extended for a further 2 years with our existing provider Commonwealth Bank Australia (CBA).

The revised financing arrangements require the approval of the Shire which has recently been requested.

(B) COVID-19 virus

The outbreak of COVID-19 virus and the subsequent quarantine measures imposed by the Victorian Government in late March 2020 have disrupted the club's operations and cash flow, most notably the closure of The Rocks restaurant.

As a result of the closure the Board agreed to suspend rent payments from The Rocks for 3 months, with a possible further 3 month rent adjustment by negotiation - this was accepted by The Rocks. Additionally the club received a deferral of lease payments to the Shire for 6 months.

In turn, the Finance Committee approached CBA to suspend loan repayments and to capitalise interest for 3 months, with a possible further 3 months suspension -this was accepted by CBA.

Additionally, the club has sought and received financial assistance grants from the Federal and State Governments, plus JobKeeper allowance payments to keep our office staff employed.

Signed this 16th day of June 2020, in accordance with a resolution of the Board of Directors.

Signature

Commodore

Signature

Honorary Treasurer